

**Occupational Employment Projections, Year 2002 Projected to Year 2012  
Holmes Community College District**

Standard Occupational Classification (SOC)		2002 Employment	2012 Projected Employment	Projected Employment Growth 2002 to 2012		Total Projected Avg. Annual Job Openings
Code	Occupation			Number	Percent	
<b>41-0000</b>	<b>Sales and Related Occupations</b>	<b>9,840</b>	<b>11,600</b>	<b>1,760</b>	<b>17.9%</b>	<b>510</b>
<b>41-1000</b>	<b>Supervisors, Sales Workers</b>	<b>1,740</b>	<b>1,990</b>	<b>250</b>	<b>14.4%</b>	<b>55</b>
41-1011	First-Line Supervisors/Managers of Retail Sales Workers	1,460	1,680	220	15.1%	50
41-1012	First-Line Supervisors/Managers of Non-Retail Sales Workers	280	310	30	10.7%	10
<b>41-2000</b>	<b>Retail Sales Workers</b>	<b>6,180</b>	<b>7,350</b>	<b>1,170</b>	<b>18.9%</b>	<b>375</b>
41-2011	Cashiers	2,810	3,330	520	18.5%	190
41-2012	Gaming Change Persons and Booth Cashiers	10	10	0	0.0%	0
41-2021	Counter and Rental Clerks	190	230	40	21.1%	10
41-2022	Parts Salespersons	150	150	0	0.0%	5
41-2031	Retail Salespersons	3,020	3,630	610	20.2%	170
<b>41-3000</b>	<b>Sales Representatives, Services</b>	<b>550</b>	<b>630</b>	<b>80</b>	<b>14.5%</b>	<b>20</b>
41-3011	Advertising Sales Agents	100	130	30	30.0%	5
41-3021	Insurance Sales Agents	320	360	40	12.5%	10
41-3031	Securities, Commodities, and Financial Services Sales Agents	120	140	20	16.7%	5
<b>41-4000</b>	<b>Sales Representatives, Wholesale and Manufacturing</b>	<b>950</b>	<b>1,150</b>	<b>200</b>	<b>21.1%</b>	<b>45</b>
41-4011	Sales Representatives, Wholesale & Manufacturing, Technical & Scientific Products	190	220	30	15.8%	10
41-4012	Sales Representatives, Wholesale & Manufacturing, Not Tech. & Scientific Products	760	920	160	21.1%	35
<b>41-9000</b>	<b>Other Sales and Related Workers</b>	<b>440</b>	<b>490</b>	<b>50</b>	<b>11.4%</b>	<b>15</b>
41-9011	Demonstrators and Product Promoters	10	20	10	100.0%	0
41-9021	Real Estate Brokers	40	50	10	25.0%	0
41-9022	Real Estate Sales Agents	110	120	10	9.1%	5
41-9031	Sales Engineers	20	20	0	0.0%	0
41-9041	Telemarketers	100	100	0	0.0%	0
41-9091	Door-To-Door Sales Workers, News and Street Vendors, and Related Workers	40	50	10	25.0%	0
41-9099	Misc. Sales and Related Workers	110	140	30	27.3%	5